

Dear Prospective Tenant:

Thank you for your interest in leasing space with us. The Peterson Companies along with The TAC Companies, LLC, pride ourselves on producing the highest level of quality and satisfaction in all our projects. Each and every Tenant shares an equal role in helping us achieve this goal and, as such, we dedicate ourselves to learning as much about you and the prospective concept you represent. To accomplish this, we ask that you supply us with the following pertinent information.

If you are presenting a **Business Concept or Startup Business** provide us with the information listed below under that heading or if you are an **Experienced Business** provide us with the items listed below that section.

Business Concept/ Startup Business:

- Business Plan
- Description of Concept
- Pictures of like concepts
- Personal Financial Statement (Net Worth Statement)
- Tax Returns from the last two 2 years
- Comprehensive list of assets & liabilities
- Letter of credit
- Prospective Tenant Questionnaire

Experienced Business:

- Business Brochure
- Resumes of Owners/Partners
- Balance Sheet and Profit & Loss Statement for the last two years
- Comprehensive list of assets & liabilities
- Tax ID Number
- Copies of Article of Incorporation
- Pictures of current locations
- Prospective Tenant Questionnaire

Instructions:

- 1) The Prospective Tenant Questionnaire must be sent to us via email or U.S. mail within 5 days.
- 2) Your complete package should be sent to us via email or U.S. mail once complete.

All documents and information shared with us will be treated as confidential and proprietary. No information will be shared with anyone outside of The Peterson Companies and The TAC Companies, LLC.

Upon receipt of your questionnaire and review of your information, we will respond back to you with a follow up letter.

We want to thank you again for your interest, and we look forward to the opportunity of working with you further.

Best Regards,

Terry Kenner,
Project Manager

Terry Kenner contact information:

6710 Oxon Hill Road

Suite 310

National Harbor, MD 20745

tkenner@taccompanies.com

(301) 567-9890(P)

(301) 567-9892(F)

Prospective Tenant Questionnaire

Section A: Personal Information

Name: _____ Telephone#: _____
Address: _____
Street City State Zip
Prince George's County Resident: Yes ___ No ___ Social Security Number: _____
Email Address: _____

Section B: Prospect Information

Retail Interest: _____ Business Concept: Yes ___ No ___
Startup Business: Yes ___ No ___
Experienced Business: Yes ___ No ___
Retail Interest Define: _____

Section C: Business Information

Name of Business: _____ Number of Years in Business: _____
Tax ID Number: _____ Website Address: _____
Permanent Business Address: _____
Street City State Zip
Business Telephone: _____ Business Fax#: _____
Operate Business in Other Locations: Yes ___ No ___ If Yes, are they Operated Under the Same Name: Yes ___ No ___
Name and Address of Other Locations:
Company Name Address City State Zip Code

If, No Describe Prior Retail Experience: _____

Section D: Retail Space Information

Proposed location within National Harbor: _____ (See website: www.nationalharbor.com click-on Retail Space Read More ► at bottom right hand corner, Click-on Site & Building Plans Ream More ►)
Square Footage: _____ Desired Move in Date: _____

WE THE UNDERSIGNED, UNDERSTAND THAT IN THE COURSE OF CONSIDERING THIS LEASE, THE LANDLORD MAY OBTAIN A CREDIT REPORT ON ME/US OR THE BUSINESS.

SIGNATURE OF PROSPECT

DATE

Fill out the above information and sign and fax back to me at (301) 567-9892 or scan and email tkenner@taccompanies.com.